

**Transfer Agreement between  
Santa Rosa Junior College and the  
Southern Vermont College McCormick Division of Business**

**Business Administration/Management, and  
Business Administration/Sports Management  
Bachelor of Science Degree Requirements:**

**Santa Rosa Junior College Equivalents:**

General Core Requirements – 45 Credits

Professional Core Requirements (all Management Majors) – 30 Credits:

Ac101 Financial Accounting

Ac102 Managerial Accounting

Ba201 Business Law I

Ba202 Business Law II

Ec201 Micro-Economics

Ma202 Statistical Methods

***OR***

IT 154 Intro to Presentation Tech

***AND***

IT 156 Intro to Database Concepts

Mg150 Management

Mg207 Marketing

**Mg303 Financial Management**

**Mg315 Organizational Behavior**

BAD 1 Financial Accounting

BAD 2 Managerial Accounting

BAD 18 The Legal Environment of Business

BAD 59 Federal Income Tax Law

ECON 1B Principles of Economics

MATH 15 Elementary Statistics with Computer

CS 74.91 Interactive Multimedia Project

Development, ***AND***

CS 53.11B Web Database Design with

Dreamweaver MX

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BMK 50 Marketing

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Business Administration/Management Major Concentration Requirements – 15 credits:

Two Ba/Mg courses at the **300** level – 6 credits – choose from:

**Mg302 Labor Relations**

[BAD 52 Human relations]

**Mg303 Financial Management**

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**Mg304 Advertising**

[BMK 54 Advertising]

**Mg317 Intro to Investment**

[BAD 67 Financial Planning and Investment]

**Mg320 Management Ethics**

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**Mg328 Sports Finance**

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**Mg330 Sports Marketing**

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Two Ba/Mg courses at the 400 level – 6 credits -----  
**Capstone: Mg406 Strategic Management** -----

Sports Management Major Concentration Requirements – 15 Credits:

Mg120 Sports Management -----

Mg210 Sports Management Practicum I -----

**Mg330 Sports Marketing** -----

**Mg410 Sports Management Practicum II** -----

**Mg415 Sports Management Practicum III** -----

Minor (optional) – 18 Credits

General Electives – 15-30 Credits

Total – 120 Credits

**Entrepreneurship and Management  
Bachelor of Science Degree – Build the  
Enterprise Program Courses:**

Be110 Resource Scarcity and Consumption -----

Be120 Working & Learning in

Virtual Environments

BOT 59.1 Applied Office Technology Skills, **OR**

BOT 59.5 Creating a Virtual Office Principles

Be125 Market Research Design & Applications

of Descriptive Statistics

BMK 50 Marketing

Be130 Financial Measurement, Analysis, and

Applications

BAD 55 Intermediate Accounting, **OR**

BAD 57 Cost Accounting, **OR**

BAD 67 Financial Planning & Investment

Be150 Organizational Management Theory -----

**Be310 Entrepreneurship Lab** -----

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BMG 85.2 Procedures for Starting a Small Business (1 credit)

**Bryant and Stratton College Equivalents:**